

MRO Marketplace

A Proven Savings Solution for You and Your Contractors

How much does your company spend on parts, materials, and equipment each year for the maintenance, repair, and operations (MRO) of your buildings? What if you could reduce these costs by 7%-25%? With Raiven, you and your contractors can access the absolute lowest prices on MRO parts and materials by leveraging our \$550+ million buying power.

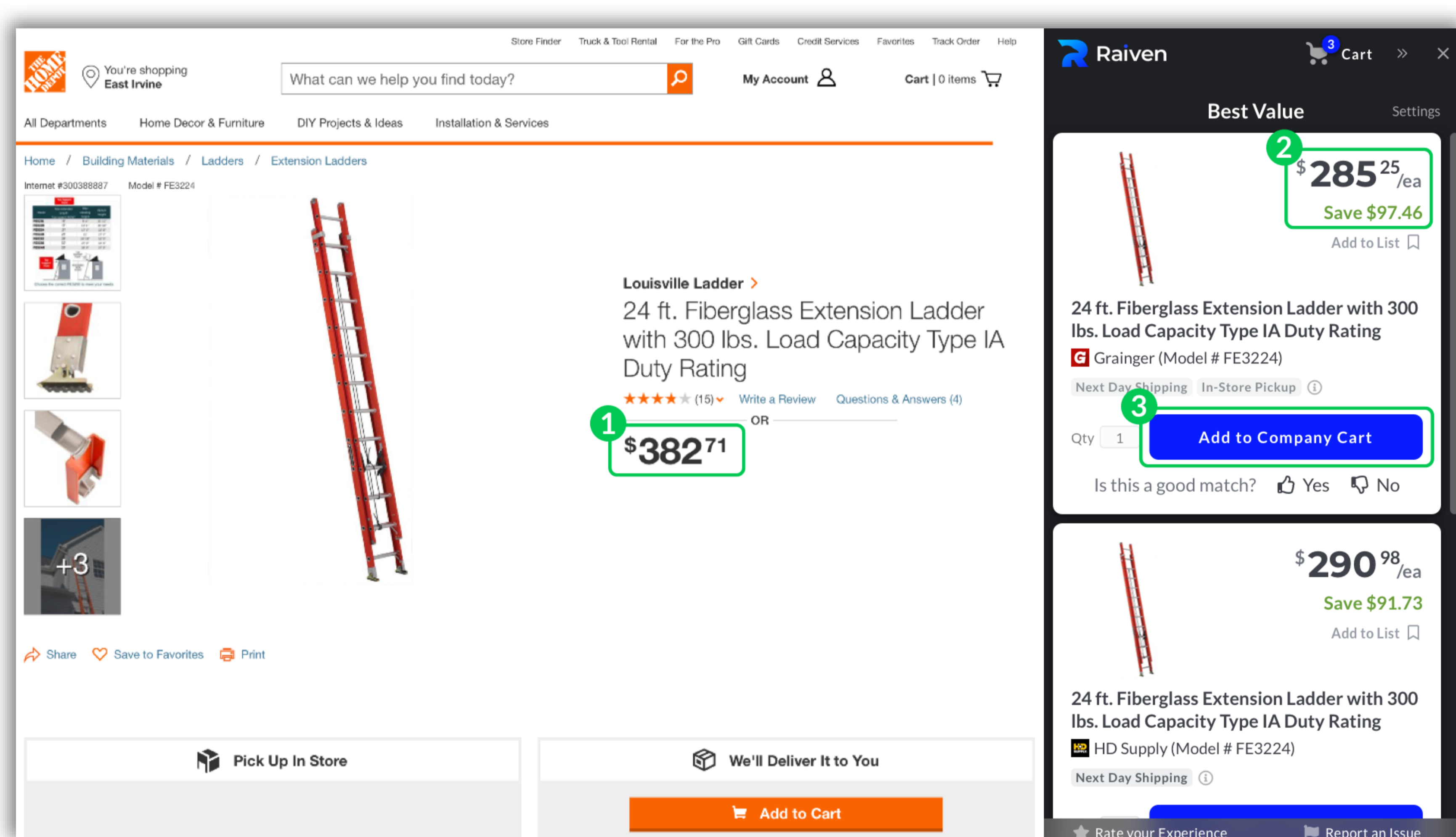
Aggregated MRO Spend Drives Deep Discounts

Raiven has partnered with Avendra[®], the leader in hospitality supply chain management, to deliver deep discounts on MRO parts, materials, and equipment by aggregating the spend of our customers and their contractor networks. Avendra has 15+ years of experience sourcing and negotiating significant discounts with OEMs and suppliers. Plus, there's no cost to access our instant savings.

Compliance Tools with a Consumer-like Purchasing Experience

Our easy-to-use, cloud-based platform allows for quick product and material searches across multiple suppliers. Whether searches are made on contracted or non-contracted supplier websites – our platform will surface the best value option for that item and give purchasers the opportunity to procure in a manner that is compliant with your purchasing guidelines.

Raiven Makes Compliance Simple



- 1 The purchaser begins to order a ladder from a non-contracted supplier.
- 2 Raiven discovers lower cost options from our contracted suppliers for \$285.25 – a 25% savings!
- 3 With one click, the purchase is rerouted to your contracted supplier.

Extend Discounts to Your Contractors

Would you like your contractors to access our pre-negotiated discounts? Our platform allows you to extend our discounts to your service network, so they can instantly access lower prices and you get credit for their spend.

Increase Spend Visibility & Streamline Approvals

Raiven improves visibility and control over how purchases are made, the prices paid, supplier performance, and more. We also expedite the approval process, allowing managers to specify spend limits, review purchase requisitions and approve/decline them from any device.



Pay 7%-25% less for parts and materials



No startup costs or hidden fees



Enhanced support & value-add service from suppliers



We negotiate supplier agreements



Save time finding & purchasing materials